



NEWS RELEASE
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Tristel appoints new sales executive for London area

Infection control specialist Tristel Solutions Limited has once again expanded its UK sales team. The company has appointed sales executive Naomi Smart to be responsible for sales and customer support in the London area. Naomi is an experienced sales professional who has spent a number of years working in the vaccine and pharmaceutical market sectors.

This further expansion of the sales team follows Tristel's successful admission in June this year to trading on AIM, and the company's stated intention to increase its investment in sales and marketing for existing and new products.

Paul Swinney, Tristel's CEO, welcomed Naomi to the team, saying, "Naomi's appointment will allow us to provide an extended service to customers in the London area. More than 60% of hospitals in the UK now use our products and we are continuing to grow. Our extensive product range now encompasses sterilising solutions for endoscope decontamination, a range of sporicidal wipes for both instrument and hard surface decontamination, and a chlorine dioxide generator that provides a continuous stream of solution for on-line applications –and we have more products in development."

For further information about Tristel and its products, please visit www.tristel.com or call the company on +44 (0) 1638 721500.

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About Tristel Solutions Limited

The cornerstone of the Tristel product range is a patented chlorine dioxide chemistry used to sterilise medical, dental and veterinary instruments. In 1998, the business that became Tristel acquired all worldwide rights to this chemistry. The principal operating subsidiary of the group was established at this time to exploit the UK market and Tristel has become the leading supplier of liquid chemical sterilising solutions to UK hospitals.

The recently introduced Tristel Wipe is the world's first rapid action sporicidal wipe. It incorporates Tristel's patented chlorine dioxide chemistry and can kill all organisms on a pre-cleaned surface, from which soil and organic matter have been removed, with a contact time of only 30 seconds. The Tristel Generator and Tristel Duo are the latest addition to the company's range of products and services.

Tristel Solutions Limited was admitted to trading on AIM on 1 June 2005. Its stock exchange symbol is TSTL. www.tristel.com

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