



NEWS RELEASE
20 March 2006

**Tristel appoints first overseas distributors
as customer base grows**

Infection control company Tristel Solutions has appointed its first overseas distributors. The five companies with whom agreements have been concluded will support Tristel's growing customer base in Spain, Portugal, Belgium, The Netherlands, Luxembourg, Turkey, Pakistan and New Zealand, and will further develop sales in these areas. Tristel has an established direct sales force in its home market of the UK.

Commenting on the appointments, Paul Swinney, Chief Executive of Tristel, said: "Concerns about infection control and its improvement are widespread. Our core business of supplying instrument sterilants, in both solution and wipe form, to UK hospitals, continues to grow. The appointment of distributors for other geographical markets reflects the increasing interest in Tristel products outside the UK and we are looking to further expand our international operations.

The most recent introduction to the company's product range is Tristel Duo, the first rapid action sporicidal cleaner for general hospital surfaces and non-invasive medical devices. This two part system comprises the Duo bactericidal and virucidal wipe, which can be boosted by the application of the Tristel Duo sporicidal foam, delivering chlorine dioxide directly to the surface, as and when required. Tristel Duo is designed to provide a readily available means of rapid decontamination and is active against organisms including MRSA, *Clostridium difficile*, *Bacillus subtilis*, *Mycobacterium tuberculosis*, *Acinetobacter baumannii* and *Norovirus*. It has applications in diverse areas, including for work surfaces, dressing trolleys, beds and mattress covers, instrument tables, monitor cases, control panels and keyboards. www.tristel.com

Ends

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About Tristel Solutions Limited

The cornerstone of the Tristel product range is a patented chlorine dioxide chemistry used to sterilise medical, dental and veterinary instruments. In 1998, the business that became Tristel acquired all worldwide rights to this chemistry. The principal operating subsidiary of the group was established at this time to exploit the UK market and Tristel has become the leading supplier of liquid chemical sterilising solutions to UK hospitals.

The recently introduced Tristel Wipe is the world's first rapid action sporicidal wipe. It incorporates Tristel's patented chlorine dioxide chemistry and can kill all organisms on a pre-cleaned surface, from which soil and organic matter have been removed, with a contact time of only 30 seconds. The Tristel Generator and Tristel Duo are the latest addition to the company's range of products and services.

Tristel Solutions Limited was admitted to trading on AIM on 1 June 2005. Its stock exchange symbol is TSTL.

www.tristel.com

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